

## Message Text

UNCLASSIFIED

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 093036

P 171233Z JUL 75

FM AMEMBASSY ATHENS

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 9642

UNCLAS ATHENS 5379

EO 11652 NA

TAGS: BEXP, BMEP, GR

SUBJ: MAJOR PROJECT: LIGNITE/FERTILIZER COMPLEX

REF A) STATE 166087; B) ATHENS 4711

FOR MEPD

1. EMBASSY WELCOMES PROPOSED VISIT OF RUST REPS. AEVAL  
MANAGING DIRECTOR DOUKAS WILL BE AWAY DURING VISIT PERIOD  
AND EMBASSY HAS MADE APPOINTMENT FOR RUST CORP. REPS.  
TO MEET WITH CONSTANTINE MAVROMMATIS, PROJECT MANAGER,  
AT 1000 AM JULY 29. APPOINTMENT ALSO MADE WITH  
GEORGE MATHEOUDAKIS, SECRETARY GENERAL OF MINISTRY OF  
INDUSTRY FOR 1030 AM JULY 28.

2. EMBASSY WOULD APPRECIATE OBTAINING INDICATION OF  
SPECIFIC PROBLEM RUST WISHES TO RAISE WITH MINISTRY OF  
FINANCE, SO THAT EMBASSY COULD IDENTIFY APPROPRIATE  
OFFICIAL. UNLESS RUST HAS SPECIFIC PROBLEM, EMBASSY  
BELIEVES CALL AT MINISTRY OF COORDINATION WOULD, AT  
THIS STAGE, TAKE PRECEDENCE OVER MINISTRY OF FINANCE.

3. AEVAL WOULD WELCOME PLANT VISIT. PLANT IS LOCATED  
AT PROLEMAIS, IN REMOTE AREA, ABOUT 300 MILES NORTH  
OF ATHENS. NEAREST AIRPORT, KOZANI, DOES NOT OFFER  
DAILY SERVICE. RUST REPS. MIGHT CONSIDER HIRING PLANE  
FOR TRIP TO PLANT.

4. AEVAL OFFICIALS WERE NOT FORTHCOMING WITH INFORMATION  
ON FOREIGN COMPETITION. EMBASSY WILL MAKE EFFORTS DEVELOP  
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USEFUL INFORMATION FROM LOCAL BUSINESS SOURCES.

FYI: AEVAL OFFICIAL HAS TOLD EMBASSY THAT FOLLOWING

US FIRMS HAVE ALSO BEEN INVITED TO QUALIFY;

(A) FOSTER WHEELER CORPORATION

(B) KELLOGG

(C) STEARNS-ROGER

(D) DRAVO CORPORATION

(E) HYDROCARBON RESERCH

(F) STONE AND WEBSTER

(G) FLUOR CORPORATION

(H) WILPUTTE

(I) BECHTEL CORPORATION

(J) PROCON

(K) HUMPHREY & GLASCOW

AEVAL OFFICIAL INDICATED THAT AMONG CRITERIA FOR INVITING

THESE FIRMS HAS BEEN OPERATION OF EUROPEAN BRANCH OFFICE,

SO THAT REQUESTS FOR CONSULTATION CAN BE ANSWERED PROPTLY.

KUBISCH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**TAGS:** BEXP, GR  
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